



## INHOUD / CONTENT

- Brief van die besturende direkteur / Letter from the managing director
- Van / From **Falcon**

- Nampo Cape/Kaap 2023
- Nuwe tema en advertensie / New theme and advert 2023
- Tot ons mekaar weer sien / Till we meet again

- From **Amazon**

- myAMAZONE for farmer
- 140 years of AMAZONE
- AMAZONE 4.0



Die nuwe jaar is met 'n spoed uit die wegspringblokke, en die eerste maand van 2023 is al wraggies verby! Ons moet besef dat ons elke oomblik van die jaar, elke maand, elke dag, elke uur, elke minuut én elke sekonde op so 'n manier moet spandeer dat ons nie eendag met spyt en verwyt terugkyk oor wat kon gewees het nie. (Lees verder [hier](#).)

We are once again at the beginning of a new year and the first month of the year is already something of the past! Having said this, we have to realise that we have to value every moment of the year, every month, every day, every hour, every minute, and every second in such a way as to ensure that we don't look back with regret and reproach of what could have been. (Read further [here](#).)



### **NAMPO KAAP/CAPE 2023**

Soos altyd was Nampo Kaap 'n miernes van bedrywighede, en die span het hard agter die skerms gewerk om te sorg dat die Falcon-stalletjie as't ware 'n agri-oasis vir ons boere kon wees. Hier kon hulle, hul verlustig aan die beste wat Falcon Agricultural Equipment het om te bied, vanaf nuwe implemente tot die indrukwekkende Amazone-reeks wat vanaf Duitsland ingevoer word. Amazone word alom gereken as die markleier as dit kom by tegnologie op sleepspuite en -strooiers. Baie dankie aan ieder en elk wat 'n draai by ons stalletjie gemaak het, of dit nou was met 'n navraag, of sommer net om in te loer.

Dankie vir julle volgehoue ondersteuning, en sukses met die komende seisoen!

*Geskryf deur Wessel Vosloo*

### **WARRANTY AND DISCLAIMER**

As always, Nampo Cape was a hive of activity, and the team worked tirelessly behind the scenes to ensure that the Falcon stand could be an agri-oasis for our farmers. Here they could indulge in the best that Falcon Agricultural Equipment has to offer, from new implements to the impressive Amazone range imported from Germany. Amazone is widely regarded as the market leader when it comes to technology on trailed sprayers and spreaders. Many thanks to each and every one who stopped by our stall, whether it was with an inquiry, or just to pop in.

Thank you for your continued support, and good luck with the upcoming season!

*Written by Wessel Vosloo*

# #TOUGH



All implements are designed to be **simple, safe and serviceable**, and offer excellent value for money. They are built to last and can handle the tough South African conditions.

Falcon's relationships with their dealers and their customers are built and based on **honesty, trust, respect and integrity**. Excellent customer service is an important part of the Falcon promise. Falcon also distributes a range of imported spreaders, sprayers, soil tillage implements and specialised mowers.



For more information, contact our sales team +27 (0) 33 330 4764 or visit [www.falconequipment.co.za](http://www.falconequipment.co.za)  
Sole importer of Amazone implements in South Africa



It is with a heavy heart that we have to announce and say goodbye to our colleague and friend, Russel Jerome, Technical / Research and Development Manager. He was a true ambassador for Falcon for 14 years and his love for it will never be forgotten. The Jerome family is in our hearts and we wish them peace, comfort, courage, and lots of love during this difficult time.

[#restinpeace](#) ❤️





It is with a heavy heart that we announce the passing of our colleague and friend, [Hennie Van Romburgh](#), regional sales manager for KwaZulu-Natal, Eastern Free State and parts of the Eastern Cape. He was a loyal and dedicated RSM to his dealers for nearly 16 years and his compassion and love for Falcon and its employees will never be forgotten. We wish the Romburgh family comfort, courage, peace and lots of love during this difficult time. You will be missed [#RIP](#) ❤️



## my**AMAZONE**

### **myAMAZONE** for farmer

Digitalisation offers numerous opportunities in the way that they can optimise their relationship with their customers. AMAZONE wants to take advantage of these opportunities via its new customer portal, **myAMAZONE**.

With **myAMAZONE** they want to create new digital contact options that offer their common customers a range of more targeted services and this means that it is important for their sales and service partners to be involved in the process from the very beginning.

For the launch, **myAMAZONE** will offer **three main services** to the owners of AMAZONE agricultural and ground care machinery:

1. An overview of all relevant information such as machine setting charts, operator manuals and

maintenance procedures based on the machine serial number.

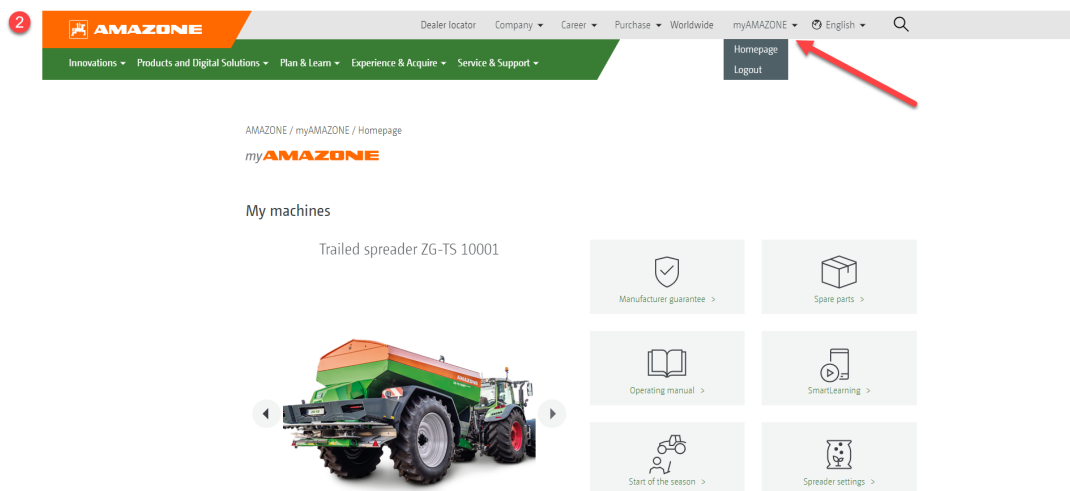
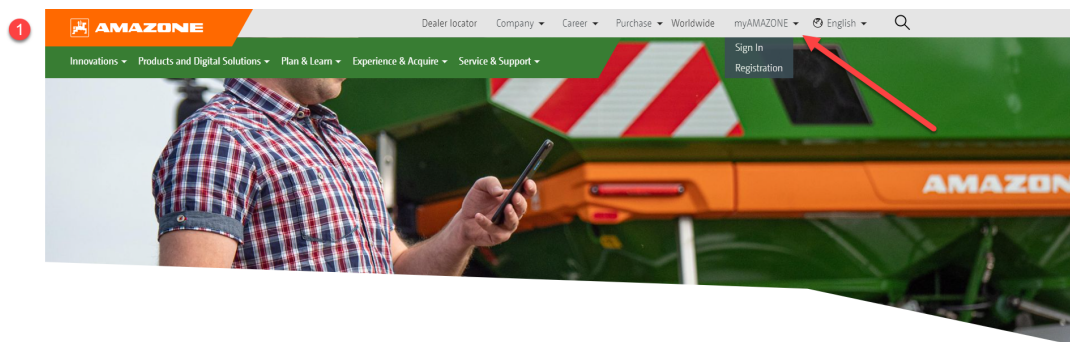
2. A manufacturer's guarantee of 24 months, which increases the customer's protection for the machine by one year to a total of 24 months after installation of the machine.

3. A new 7-year guarantee against perforation corrosion for customers owning ZA-V and ZA-TS mounted spreaders and ZG-TS trailed spreaders.

These additional guarantees can be applied for within the contractual warranty period of 12 months after installation of that agricultural or ground care machine with the farmer. This also applies retrospectively to AMAZONE machines already purchased which are still within the 12-month contractual warranty period. The important point is that the guaranteed application is only possible if the farmer has successfully linked up with you. The registration and the guarantee offer are free of charge for the farmer.

Farmers will be able to register by scanning the QR code on these stickers which will be affixed to the implements. To have a look at what to expect, click on this link to understand the process better: <https://amazone.net/en/myamazone/registration>




More information of the launch, dealer connectivity and how-to-steps will be sent soon.



**HAPPY BIRTHDAY AMAZONE!!**



AMAZONE

GO for Innovation | [amazone.net](http://amazone.net)   

# 140 YEARS OF AMAZONE 140 YEARS OF INNOVATION

#ideasforfuture

SINCE 1883



AMAZONE



## AMAZONE 4.0

Meeting agricultural challenges with intelligent solutions

### Amazone 4.0

AMAZONE's goal is to intensify the further development of modern precision technology for increased protection of the climate, natural world and environment, while ensuring maximum yields and reducing costs. An important aspect of this is the digitalisation and networking of all operational processes.



"AMAZONE 4.0 is the keyword for our contribution in the field of software, electronics and sensor systems for increased precision, user comfort and transparency," say the owners. "Our strength is our electronics expertise in the form of an experienced team of developers, who now even develops all software programs in-house."

Read more about it [here](#).

## En toe gebeur dit... And then this happened...

\* Falcon jaareindfunksie / year end function 2023 \*





## KONTAK ONS / CONTACT US

Tel: +27 (0)33 330 4764, Verkoep/Sales: +27 (0)33 330 5787  
[info@falconequipment.co.za](mailto:info@falconequipment.co.za)  
[www.falconequipment.co.za](http://www.falconequipment.co.za)



Copyright © 2021 Falcon Agricultural Equipment (Pty) Ltd  
All rights reserved

### Our mailing address is:

PO Box 170  
Howick  
3290  
South Africa

15 Mopane Road, Merrivale, 3291

Want to change how you receive these emails?

You can [update your preferences](#) or [unsubscribe from this list](#).

This email was sent to <<Email Address>>

[why did I get this?](#) [unsubscribe from this list](#) [update subscription preferences](#)

Falcon Agricultural Equipment · P.O. Box 170 · Howick, KwaZulu Natal 3290 · South Africa

